Part 6
Gas & Power Strategic Direction

Key Market Developments

Monetise Upstream Gas

Customer Solutions

Expand LNG Leadership
Lever Technology (GTL, Other)
Build Power Platform

US, India, China, Asia Pacific
Turkey, Med Rim, NW Europe
Latin America, Southern Cone

Build Marketing & Trading Business
Retail Initiatives

Through Technology, Knowledge, Reach, Customer Base and Brand

Royal Dutch/Shell Group of Companies

NOTES:
### Gas & Power - Key Facts

- Capital Employed y/e 1999: US$7 billion
- Operations in: 20 countries
- Development activities in a further: 15 countries
- LNG Plant capacity (Shell equity share): 9.7 Mtpa
  - operational: 1.7 Mtpa
  - under construction: 9.7 Mtpa
- Power Generation capacity (Shell equity share): 0.5 GW
  - operational: 1.8 GW
  - under construction: 1.9 GW
  - under contract/mandated: 1.0 GW
- Marketing & Trading (M&T) - gas volumes (1999): 10.2 Bscf/d

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**NOTES:**

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Gas & Power - 1999 Financial Results

Capital Employed by Business

Capital Employed - Regional Breakdown

Europe Midstream
US Midstream
Rest of World Midstream
LNG
SMDG Power

NIAT = $253m, ROACE = 7%
(Including Specials)

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NOTES:
Recent Achievements

**LNG**
- First cargo from Oman
- Start-up of 2nd train in Nigeria
- LCI for LNG terminal in India
- MOU for Brazil regasification terminal
- MOU for Venezuela LNG

**Power**
- InterGen - Millenium plant sell down
- Final Investment Decision on 2 power plants in Turkey

**M&T**
- Coral business development (e-commerce, LNG deliveries)
- KeySpan Alliance

**Retail**
- SESCo achieves 23% of Atlanta area residential market
- Pulse Energy joint venture in Eastern Australia

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NOTES:
Shell LNG Activities

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