OCTOBER 1998

FRASER wins the big one!



GER PIER SELLINGS

55% OF THE RESPONDENTS IN A SURVEY OF OVER 1,500 SHELL RETAILERS SAY THAT "SHELL UK OPERATES IN AN UNETHICAL MANNER"

In connection with our interest in the ethical conduct of Shell UK, we asked over 1,500 Shell UK retailers: "Which option, A or B, most accurately describes your experience of Shell UK's business practices". 45% voted for option A - "Shell UK operates in an honest, open and ethical manner." 55% voted for option B - "Shell UK operates in an unethical manner." All responses were opened and authenticated by an independent solicitor who has supplied an Affidavit confirming the results.

We challenge Shell UK to commission and publish the resuits of independent research asking the same question and offering respondents GUARANTEED anonymity

Survey conducted in August 1998 by Don Marketing UK Limited St Andrews Castle, 33 St Andrews Street South, Bury St Edmunds, Suffolk IP33 3PH Tel: 01284 386016 Fax: 01284 388308

For more information see www.don-marketing.com