



# Sales Promotion Specialists

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30 June 1998

Mr Richard Wiseman  
Legal Director  
Shell UK Limited  
Shell Mex House

One Page By Fax Only To:  
0171 257 3303

Dear Mr Wiseman

As you will have realised from the letter I sent earlier today to Mr Moody-Stuart, the situation in regard to the mysterious visitors and the anonymous caller is becoming very serious.

I have a simple straightforward question and would appreciate a straightforward response.

It is in regard to Mr Charles Hoots. Can you kindly confirm that as far as you and your Shell UK colleagues are aware, the Royal Dutch Shell Group has absolutely no knowledge of this gentleman, other than the information that has been supplied by us? This is of course the gentleman to whom a number of our witnesses gave extensive information on the basis that he was writing a story for The European. As previously indicated, I spent several hours with him believing that he was writing a story for them. We now know that he was acting deceptively. We have not yet discovered, in his case, what was behind the deception.

Although Mr Joseph has stated that his firm cannot throw any light on the identity of Mr Hoots, he did not specifically state that Shell had no association directly or indirectly with him. I will draw the appropriate conclusion if we do not receive a categorical response to this question.

Yours sincerely

John Donovan  
Managing Director

cc. Mr Mark Moody-Stuart, Chairman, Shell Transport (Fax: 0171 934 7987)  
Dr Fay, Chairman and Chief Executive, Shell UK Ltd (Fax: 0171 257 3939)  
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