



# Sales Promotion Specialists

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JAD/a193

21 July 1998

Clare Conley  
Marketing Week

2 PAGES BY FAX ONLY TO  
0171 970 4298

Dear Clare

Please find attached a copy of a self-explanatory letter from Mr Wiseman, the Legal Director of Shell UK Limited.

Unfortunately it is not a good copy - the Police have the original. In item 2, Mr Wiseman states: *"Both Mr Joseph and I have denied any Shell involvement in any of the intimidation you allege. The activities of Mr Phillips have, of course, been admitted"*. (Mr Phillips was the undercover investigator who visited our offices).

Mr Wiseman goes on to issue an assurance on behalf of Shell that *"Neither you, your family, nor any potential witness, has any cause for physical fear as a result of your prosecuting this case with all the vigour we have come to expect."*

Following letters sent to the Chief Constable of Suffolk by us and by Mr Wiseman, the CID has now commenced an investigation.

Yours sincerely

Kindest regards

John Donovan



9 July 1998

Mr J Donovan  
Managing Director  
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Your ref: JAD/A174

Our ref: UKLG

Dear Mr Donovan

I am replying to you direct because, despite the heading on your draft letter, I note that you have asked the OSS to investigate my conduct as well as that of Mr Joseph. You are correct when you say that I was admitted in 1974. I hold a current Practising Certificate.

I do not intend to comment in detail on your letter; this should not be taken as an admission of anything it contains – on the contrary, all of your assertions other than that referred to below are denied. I should have thought, however, that it would be in your interest to balance your account by two relevant (and undeniable) facts:

1. Both Mr Joseph and I have denied any Shell involvement in any of the intimidation you allege. The activities of Mr Phillips have, of course, been admitted.
2. Our offer to co-operate with the police is in no way negated by our refusal to deal with them through you or Royds Treadwell. The offer still stands.

Finally, it occurs to me that it is more convenient for you to claim that potential witnesses fear intimidation than to admit that you cannot find credible witnesses to support your case. Neither you, your family, nor any potential witness, has any cause for physical fear as a result of your prosecuting this case with all the vigour we have come to expect. I would find it difficult to regard the fear of intimidation as a plausible explanation for any failure on your part to produce credible witnesses to support your case.

Yours sincerely  
Shell U.K. Limited

R M Wiseman  
Legal Director

cc: C Joseph – D J Freeman (by fax: 0171 555 4590)  
R Woodman – Royds Treadwell (by fax: 0171 583 2034)

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